

# HOBART <sup>Successful</sup> BROTHERS

Manufacturers Since 1893

TROY, OHIO

HOBART SQUARE

ONE OF THE  
WORLD'S LARGEST BUILDERS  
OF ARC WELDERS

June 16, 1939

Mr. S. C. Stamps,  
Ingles Ship Bldg. Corp.  
608 Lafayette  
Pascagoula, Mississippi

HOBART WELDER SALES & SERVICE  
Hays Supply Company  
269 South Front St.  
Memphis, Tennessee  
Ph: 6-0717-18

Dear Mr. Stamps:

The information you requested - - about the New Simplified Arc Welding is contained in the attractive catalog and literature I have attached.

## *Prices are down*

Your interest is well timed - - because HOBART HAS AGAIN REDUCED PRICES - - LESS THAN HALF THE PRICES THAT WERE IN EFFECT A FEW YEARS AGO. No matter what your welding needs - - you can get a Hobart Simplified Welder to do the work better than ever before - - with less investment and easier terms.

## *Cuts labor in two*

More arc welding is done today than ever before. The need for lower labor and material costs makes this new Simplified Arc Welding absolutely necessary. Many shops are taking up arc welding for the first time. Many obsolete welders are being replaced by the modern 40 Volt Hobart.

New uses - - new savings - - new low welding costs come with this Hobart welder. It lets you take full advantage of new welding rods, and new welding applications.

## *New advantages you get*

Read the catalog carefully. It tells of the many exclusive features offered by the new Hobart. The Remote Control - - Extra Capacity - - and Dual Control all guarantee savings of at least 15 to 20% over old style welding equipment. You will find Hobart gives more for the dollar in equipment as well as in performance - - THAT'S WHY WE WANT YOU TO HAVE 30 DAYS TRIAL TO PROVE THIS.

Note the new low prices on the list attached - - decide which type and size machine is best suited to your work. If you need additional information tell me your requirements. I'll gladly make helpful suggestions.

## *Try it at our risk*

BETTER STILL, LET ME SEND YOU THE HOBART ON 30 DAYS TRIAL for use in your work at our risk. Use the convenient trial blank.

Sincerely yours,  
*E. K. Butterfield*  
E.K. Butterfield Welder Sales  
THE HOBART BROTHERS COMPANY